



DESK KOSOVO IN FRIULI VENEZIA GIULIA

Un iniziativa co-finanziata dalla Regione Autonoma Friuli Venezia Giulia e promossa da Informest in partenariato con le Camere di Commercio Regionali

COOPERATION PROPOSAL

Company Name	Í Wine Cellari
Type of company: <i>(limited liability, personal, SOE, or other)</i>	Share holder Company
Description of business <i>(incl. main products/services)</i>	Grapes processing, wine production and other alcohol drinks.
Brief company history	The business has started in 1974, we have started with grapes processing but step by step we have started to produce the wine, and alcohol (Raki) in bottle. The new product line has been activated in 1988.
Knowledge of foreign languages	English and Serbian
Number of employees skilled/unskilled	80 qualified employees. Our staff include engineers, technologist, ecologist, technician and workers in product line.

Production

Raw materials <i>(Type and Source)</i>	Grapes of Rizling type, Merlot, Game, Burgundies, etc.
Products	Red wine, white wine, rosy wine, grapes alcohol (raki), brandy and liqueur.
Production capacity	Production capacity is 13.000.00 Ton fresh grapes, producing up of 10.000.00 litre of wine. The production capacity of the line of wine bottling is 2500 bottle per hour.
Certifications	Certificate to produce the alcohol drinks.
Distribution	Our product we distribute in domestic market, Macedonia, Germany and Austria.

Cooperation proposal

The bottling line and technology are from Italy. We are very interested because for us is very necessary to reconstruct our machinery with new technology with aim to increase our product capacity. The best way to achieve this is to exchange experience with similar company in Italy. We are looking to find the partner in Italy for Joint venture, from the grapes cultivation until final product such as wine and other alcohol drinks for the Balkan and Europe market.